APPRAISAL QUALIFICATIONS OF GREGORY L. KIENZLER

PROFESSIONALLY QUALIFIED REAL ESTATE APPRAISER, <u>currently certified</u> Residential Member of the Appraisal Institute; Illinois State Certified General Real Estate Appraiser, License No. 553.000234; and member of the Capital Area Association of Realtors.

EXPERIENCE

Presently Owner of Kienzler Appraisal Service, Springfield, Illinois

1989-1996 Staff Appraiser- Kienzler, Briggs & Company, Springfield, Illinois 1973-1989 Loan Officer - Appraiser, Citizens Saving & Loan Assn., Springfield

-Staff Appraiser (1973), -Loan Officer/Appraiser (1973)

-Loan Department Manager/Appraiser (1976)

Kienzler, Briggs & Co. - Independent Appraiser

Part time, 1973 to 1989, appraising mainly residential properties

Full time, 1989 to 1996, appraising a wide variety of real estate (commercial and residential).

Clients: Commercial— Bank of Springfield, Marine Bank, Sorling Law Office, Security Bank, State of Illinois (IDOT & SIU School of Medicine), Springfield Airport Authority

& various private individuals.

Residential: Various banks, attorneys and private individuals.

EDUCATION

Bachelor of Science, Business, St. Joseph's College, Collegeville, Indiana, 1973.

Continuing Education and Courses successfully completed for the American Institute of Real Estate Appraisers (now known as the Appraisal Institute)

- -Introduction to Real Estate (1973)
- -Capitalization Theory and Techniques (1977)
- -Standards of Professional Practice (2001) (2003) (2005) (2008) (2010) (2012) (2014) (2016) (2018)
- -Capitalization Theory and Techniques Part A (1989)
- -Capitalization Theory and Techniques Part B (1990)
- -Case Studies in Real Estate Valuation (1991)
- -Report Writing and Valuation Analysis (1992)

Courses for Recertification for the Appraisal Institute

- -Valuing Commercial Properties (1989)
- -Evaluating Commercial Construction (2015)
- -Market Rate Extraction (1989)
- -Feasibility Analysis- Residential (1994)
- -Analyzing Operating Expenses (1997)
- -Scope of Work: Expanding Your Range of Services (2003)
- -Condemnation Appraising: Principles & Applications (2004) (2009)
- -Uniform Appraisal Standards for Federal Land Acquisitions (2007)
- -Introduction to Green Buildings: Principles & Concepts (2017)
- -Business Practices & Ethics (2011) (2016)
- -Appraisal Curriculum Overview (2011)

PROFESSIONAL DESIGNATIONS & ASSOCIATIONS

Residential Member RM (1981) converted to SRA (1998) of the Appraisal Institute State Certified General Real Estate Appraiser - Illinois License No. 553.000234

Past President (1996) & Vice President (1995) of the Central Illinois Chapter of the Appraisal Institute

Member of the Capital Area Association of Realtors